

Container Shipping Overview

JOC – Port Efficiency Conference
New Jersey
December 2019



Overview

- Historical pattern of work stoppages
- Rate-regulated sector (unique)
- Strong political oversight, and stronger pressures
 - 2018 review, recommendations
- Commissioner's office
 - Increased power 2019
 - Rate / license reviews
 - Control of licenses, tags, acquisitions, remuneration

Operational Context

- Drayage volume soft
 - Return to historical norms
- Significant cost of business operations
 - Positioning fee
 - Shortage of industrial land
 - Highest fuel prices in N. America
 - Fragility of infrastructure
 - 80%+ single ended moves
- Too many licenses, too many tags, too many trucks?

Future Context

- Rate structure
 - Spring changes?
 - Trip rate v. hourly IO v. hourly Company
 - On dock, off dock, intermodal, scope creep
- Musings of hourly cross the board
- Fewer licenses a certainty; fewer tags likely
- BC's legislated climate action plan
- Federal climate action plan